Corporate Gifts & Community Relations Manager

Position Overview

United Against Human Trafficking (UAHT) is seeking a seasoned, relationship-driven **Corporate Gifts & Community Relations Manager** to advance established corporate fundraising and community engagement efforts. This is a **plug-and-play role** for an experienced professional who can step in quickly to steward relationships, secure corporate gifts through direct asks, and represent UAHT externally.

This is full-time position.

Core Responsibilities

- Cultivate, solicit, and steward corporate donors and business partners, with an emphasis on major gifts
- Leverage existing relationships within the Houston corporate and business community
- Conduct direct ask fundraising and manage ongoing corporate stewardship
- Recruit, engage, and retain corporate and community volunteers
- Support fundraising and community-facing events through donor engagement and on-site relationship building
- Represent UAHT at community meetings, corporate engagements, and networking opportunities
- Track donor activity and engagement in Salesforce, GiveSmart, and ECM systems
- Collaborate closely with the Development and Communications teams to ensure aligned messaging and outreach
- Perform additional duties and special projects as assigned by the Director of Development

Required Qualifications

- Minimum of **5 years of experience securing major gifts from corporations and businesses**
- At least **5 years of nonprofit fundraising experience**
- Proven success with **direct ask fundraising**
- Strong background in **volunteer recruitment, engagement, and retention**
- Experience supporting fundraising and community events
- Exceptional verbal communication and relationship-building skills
- **ECM experience required**

- Salesforce and/or GiveSmart experience preferred
- Existing relationships with Houston-area corporations strongly preferred

Ideal Candidate Attributes

- High-level fundraiser who can operate independently with minimal onboarding
- Self-starter who is confident, organized, and externally facing
- Comfortable engaging senior corporate leaders and decision-makers
- Mission-driven, collaborative, and relationship-focused

Work Schedule & Location

- Full-time
- Occasional evening or weekend availability for events

Team Relationships

- Balances team and individual responsibilities; exhibits objectivity and openness to others' views
- Gives and welcomes feedback
- Inspires and motivates others to perform well; gives appropriate recognition to others
- Acts respectfully and supportively towards other team members' efforts
- Accepts responsibility and willingness to be accountable for work product and professional growth
- Identifies and resolves problems in a timely manner; works well with group problem solving situations; uses reason even when dealing with emotional topics
- Displays willingness to make decisions; exhibits sound and accurate judgement; supports and explains reasoning for decisions; includes appropriate people in decision-making process; makes timely decisions.

United Against Human Trafficking (UAHT), is an organization whose mission is to end human trafficking through educating the community, preventing exploitation, and empowering survivors. We fight so that all may live free.

UAHT is an equal opportunity employer and provides a number of benefits to qualified employees. Normal business hours are Monday through Friday from 9:00 AM – 6:00 PM, however this is a full-time position requiring flexible hours including evenings and weekends.

To apply for this position, please send a resume and cover letter to hr@uaht.org. To learn more about the organization, visit www.uaht.org.